

DESERET RANCHES

Job Posting

Position Title: Cattle Unit Manager
Location: Deseret Cattle and Timber, Wewahitchka, FL

The Cattle Unit Manager will manage a cattle unit with approximately 2500-3500 head of cattle and supervise 1-2 additional employees. The Manager is responsible for setting and accomplishing Unit goals by caring for cattle, horses, pastures, equipment, fencing, and directing the work of his crew. The Manager works closely with the Cattle Manager and/or General Manager to evaluate and develop ranch infrastructure and manage ranch operating procedures. The Manager will be a hands-on-cowboy and an effective leader.

Deseret Cattle and Timber, located outside Panama City, FL, is part of Deseret Ranches which is the Cattle Division of AgReserves, a multi-national company operating investment farms and ranches throughout the world.

Duties and Responsibilities

1. **Vision:** Ensure ranch objectives and company strategic vision are understood and employees understand their role.
2. **Key Initiatives:** participate in ranch strategic planning process and facilitate the accomplishment of key initiatives.
3. **Cow Condition:** Maintain a BCS of 5 or better on 75% of unit cows with minimal BCS 3 cows.
4. **Stocker and Replacement Gains:** Where applicable meet targeted gains on stockers and replacement heifers during all development phases.
5. **Cattle Calendar of Events:** Accomplish the activities listed on the Cattle Calendar of Events within the specified times.
6. **Financial – Cost Control**
 - Operate at or below annual cow, stocker, or replacement heifer cost goals.
 - Make recommendations for annual capital and operating budgets.
7. **Pasture and Range Management:** Complete annual 3-year resource plan for the unit. Develop and follow an approved grazing plan.
8. **Employee Development and Supervision:** Effectively utilize unit labor, Train employees on ranch procedures and policy - Be an example
9. **Safety:** Be responsible for safety on the unit.
10. **Report:** Ensure required reports are accurate and timely and maintain accurate running cattle inventory
11. **Infrastructure:** Maintain and continuously improve unit infrastructure: Keep all unit fences, cow pens, facilities, and equipment neat, clean, and in good repair.
12. **Ranch Security:** Be responsible for security on the unit.
13. **Coordination, Communication and Representation**
 - Effectively coordinate with other ranch departments. Represent ranch professionally at all times.
 - Build relationships and communicate effectively with lease holders and other ranch customers.
 - Work as a team player to see the success of the whole ranch and all employees

Skills/Education Required

- 5 years' experience in the cattle industry, 1-2 years' experience in a leadership or leadership development role
- High School diploma or GED required, Bachelor's degree in Animal Science, or related field, preferred
- Proficient at safely handling cattle (BQA Certified is a plus), must be proficient in saddling and riding a horse
- Must be proficient in driving a tractor with implements and hooking up and detaching the implements
- Must be able to proficient at standard stockmanship skills and continuously improve skills and cattle production knowledge.
- Must have a valid Driver's License
- Strong work ethic, initiative, and getting results are expected

Benefits: Full-time employees receive excellent benefits including: Medical, Dental, Group Term Life, Disability, Retirement Plus Plan, 401k, FlexSpending, and other miscellaneous value-added benefits.

To Apply: Send resume to careers.east@deseretranches.com with "DCT – Cattle Unit Manager" in the subject line.