



Job Posting – Cattle Unit Manager

Location: Deseret Cattle and Citrus, St Cloud FL

The Cattle Foreman will manage a cattle unit and supervise 1-2 employees. The Foreman is responsible for setting and accomplishing Unit goals by caring for cattle, horses, pastures, equipment, fencing, and directing the work of his crew. The Foreman works closely with an Area Manager to evaluate and develop ranch infrastructure and adopt company operating procedures to the operation. The foreman is a hands-on-cowboy and an effective leader.

Duties and Responsibilities

- 1. Vision:** Ensure ranch objectives and company strategic vision are understood and employees understand their role.
- 2. Key Initiatives:** participate in ranch strategic planning process and facilitate the accomplishment of key initiatives.
- 3. Cow Condition:** Maintain a BCS of 5 or better on 75% of unit cows with minimal BCS 3 cows.
- 4. Stocker and Replacement Gains:** Where applicable meet targeted gains on stockers and replacement heifers during all development phases.
- 5. Cattle Calendar of Events:** Accomplish the activities listed on the Cattle Calendar of Events within the specified times.
- 6. Financial – Cost Control**
 - Operate at or below annual cow, stocker, or replacement heifer cost goals.
 - Make recommendations for annual capital and operating budgets.
- 7. Pasture and Range Management:** Complete annual 3-year resource plan for the unit. Develop and follow an annual grazing plan.
- 8. Employee Development and Supervision:** Effectively utilize unit labor, Train employees on ranch procedures and policy - Be an example
- 9. Safety:** Be responsible for safety on the unit.
- 10. Report:** Ensure required reports are accurate and timely and maintain accurate running cattle inventory
- 11. Infrastructure:** Maintain and continuously improve unit infrastructure: Keep all unit fences, cow pens, facilities, and equipment neat, clean, and in good repair.
- 12. Ranch Security:** Be responsible for security on the unit.
- 13. Coordination, Communication and Representation**
 - Effectively coordinate with other ranch departments. Represent ranch professionally at all times.
 - Build relationships and communicate effectively with lease holders and other ranch customers.

Skills/Education Required

- Must have a valid Florida Driver's License
- 5 years' experience in the cattle industry, 1-2 years' experience in a leadership or leadership development role
- High School diploma or GED required, Bachelor's degree in Animal Science, or related field, preferred
- Proficient at safely handling cattle (BQA Certified is a plus), must be proficient in saddling and riding a horse
- Must be proficient in driving a tractor with implements and hooking up and detaching the implements
- Must be able to proficient at the Minimal Cowboy Skill Set and continuously improve cowboy skills and cattle production knowledge.

Benefits: Full-time employees receive excellent benefits including: Medical, Dental, Group Term Life, Disability, Retirement Plus Plan, 401k, FlexSpending, and other miscellaneous value-added benefits.

To Apply: Send resume to careers.east@deseretranches.com with "DCC – Cattle Foreman" in the subject line or drop off a resume to Michelle Gerber at the front desk of the office.